

KTOA Spring 2017 News letter



Greetings and Warm Aloha to our KTOA Owners,

I hope you all had a good winter and that this finds you well.

This has been a very busy and successful winter season. For starters, we have spent a lot of time working with our programmers and making adjustments to our new online reservation system. Although the system was functioning well for eight months prior, this is the first time it had been tested during peak booking season. In addition, we approved a revised Booking Policy to help clarify issues and align with the new Reservation System. This will be an on-going effort and we are committed to continue improving our reservation system and policies. We welcome all feedback from owners on our new website and reservation system operation.

Our finances are in good shape and have been enhanced by a lot of hard work collecting on overdue accounts along with the selling and renting of KTOA-owned weeks. As you may know, we have been advertising our July/August 2017 promotion offering a two- week stay using KTOA-owned weeks for only \$1000!!! In addition, we still have many one-bedroom weeks for sale and want to remind all owners of our promotion for a \$200 maintenance fee reduction per each unit-week sold by your referral. We remain open to any other ideas to help utilize unused weeks.

As a test, small air conditioning units were installed in three living room areas and we have received strong positive feedback. Due to this, along with improved revenues, your Board has voted to install similar A/C in all units! Replacement of the sunscreens on all fourth floor lanais will continue as well. Also – and again due to the unexpected

budget surplus - we will be able to continue with kitchen and bath renovations in our units. These and other upgrades will be on-going as budgeting allows to enhance and modernize each room for the benefit of all owners and guests. Please let us know your thoughts regarding the renovations and all other suggestions on adding value to make your KTOA experience more enjoyable!

The KTOA Board of Directors will have four positions up for reelection this September. There is a great need and we strongly encourage owners to volunteer to serve for the following reasons:

- Some members have served for a very long time and are looking to move on
- There is a growing problem of owners not paying dues which affects everyone
- We are in need of better ways to communicate with and keep owners informed
- Your common sense and experience could be of great value to KTOA
- The timeshare industry is challenging, dynamic and changing rapidly
- KTOA is a very unique organization offering a great deal of value

If you are interested in joining this busy, working board please submit a brief summary outlining your background, capabilities and desires for wanting to join the board. Please submit your profile statement, along with a photo, to Matthew Tarasenko (KTOA Management) by email at ktoa.maui@gmail.com by 14 July 2017.



A special note to all owners regarding the upcoming Association General Meeting (AGM) and elections to be held in September. Please plan to dial in and “attend” this very important meeting. Time and date TBD.

We look forward to hearing from you any time with thoughts and concerns you wish to share to help improve our vacation paradise!

Until then, wishes to all for a very safe and enjoyable summer season!

Mahalo,

Paul Showstead - President